

Anyone can make a product... Kutol makes a promise:



▶ FLEXIBILITY

Your requirements are unique so we customize programs to fit your needs.

- ▶ We listen and tailor solutions just for you.
- ▶ Working together we create a win-win strategy.
- ▶ We are small enough to be flexible - large enough to deliver consistent performance.

Ask how we can formulate a custom Hand Hygiene program for you.

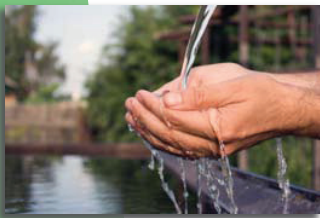


▶ INNOVATION

Effective selling today requires innovative products with unique features and benefits.

- ▶ Our systems are designed to be unique and deliver benefits for you and your customers
- ▶ Our dispensers are designed to save the end user time and money
- ▶ Our proprietary systems assure repeat business
- ▶ We invent products that look and work better

Ask about our products' unique features and benefits.



▶ SUSTAINABILITY

Our commitment to sustainability goes beyond just green products.

- ▶ Industry leading U.S. Green Building Council LEED certified corporate offices and manufacturing facility
- ▶ Committed to tracking, reporting and reducing energy consumption and waste streams
- ▶ Green Seal™ and BioPreferred™ certified products

Ask about how committed we are to green.



▶ VALUE

Selling today has to be about more than price - you must deliver value.

- ▶ Our systems deliver lower cost per use
- ▶ Our freight and pricing policies assure competitiveness
- ▶ Our promotion and dispenser programs enhance your returns
- ▶ Working together we increase your profits

Ask how we deliver value.

▶ STABILITY

You need suppliers that you can trust and depend on.

- ▶ Founded in 1912 - celebrating 100 years
- ▶ Family owned and managed; on site every day
- ▶ Our word is our commitment



Ask what stability means for you.



Kutol at trade show in 1931