

# THE KUTOL DIFFERENCE...



Kutol at trade show in 1931

## STABILITY

*You need supplier partners you can trust and depend on.*

- ▶ Founded in 1912, we are singularly focused on hand care products
- ▶ Family owned and managed, we are on site every day
- ▶ For over 100 years, our word has been our commitment



## FLEXIBILITY

*Your requirements are unique, so we customize programs to meet your needs.*

- ▶ We look big on the outside, yet are nimble and responsive on the inside
- ▶ We listen and tailor programs and private branding solutions just for you
- ▶ Working together, we create win-win solutions

## INNOVATION

*You need products today with unique features and benefits.*

- ▶ Our foaming products deliver lower cost per hand wash
- ▶ Our top dispensing systems were designed to eliminate leaks
- ▶ Our counter mount dispensers save soap, time and money
- ▶ Our heavy duty formulations were developed to outperform the competition



## VALUE

*Selling today is about more than just price - you must deliver value.*

- ▶ Our proprietary systems provide market protection from competitive products
- ▶ Our pricing and freight policies assure competitiveness
- ▶ Our sales promotions and marketing materials & programs enhance your margins



## SUSTAINABILITY

*Our commitment to sustainability goes beyond making green products.*

- ▶ We built one of the first and only LEED Silver certified manufacturing facilities in the industry
- ▶ Our manufacturing processes conserve energy and reduce the carbon footprint
- ▶ Our packaging requires less plastic and reduces the amount of waste in landfills
- ▶ We have a wide selection of Green Seal® certified and USDA BioPreferred® products



# KUTOL

Hand Care Specialists

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## CLEAN HANDS FOR A HEALTHY WORLD